

Board of Directors
(March 20-21, 2012)

Subject matter

Update on SX Camera Replacement Program

Background

In May 2010, the Board of Directors approved a capital investment of up to \$42.5M over a period of four years to replace 471 SX cameras

Information on the matter

To date, 129 kits have been replaced by English Services and 83 kits by French Services. In 2012-13, an additional replacement of 28 kits is expected for English Services and of 34 kits for French Services. Two years into this four-year period, half the kits have been replaced. There still remain 155 kits in English Services and approximately 104 kits in French Services to be replaced. All of these purchases are under an RFSO (Request For Standing Offer). It's a framework where, as a result of a formal selection process, we purchase equipment at a guaranteed price. For the duration of the RFSO, which is four years with option to renew, we are under no obligation to purchase a specific number of cameras. To date, the cost of replacement per kit has been slightly lower. We had expected an average of \$90K/kit but to date the average is approximately \$83.30/kit. Savings are on camera lenses and accessories. Furthermore, price of cameras is guaranteed under RFSO.

Technology delivered by Sony meets our needs. Its range of XD Cam products has grown and Sony now offers Flash memory or Blue Ray recording capability. Such a choice provides added value for our production needs. Choosing Sony remains the best decision for CBC/Radio-Canada.

For decision

For information

Prepared by

Name: Dany Harrison
Date: March 1, 2012

Management recommendation

No recommendation. For information only.

Last discussed at the Board

Date: May 5, 2010
Decision made: May 5, 2010

Next steps

None.